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1 UNITED STATES DISTRICT COURT
1 SOUTHERN DISTRICT OF NEW YORK

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2
3 DEXIA SA/NV, et al.,

3
4 Plaintiffs,

4
5 v.

12 Cv. 4761 (JSR)

5
6 BEAR, STEARNS & CO., INC., et al.,

6
7 Defendants.

7
8 -----x

8
9 March 4, 2013
9 6:00 p.m.

10
10 Before:

11
11 HON. JED S. RAKOFF

12
12 District Judge

13
13 APPEARANCES

14
14 BERNSTEIN LITOWITZ BERGER & GROSSMANN LLP

15 Attorneys for Plaintiffs

15 BY: TIMOTHY A. DeLANGE

16 MAX W. BERGER

16 JEROEN VAN KWAWEGEN

17
17 CRAVATH, SWAINE & MOORE LLP

18 Attorneys for Defendants

18 BY: DANIEL SLIFKIN

19 WES EARNHARDT

19 MICHAEL A. PASKIN

20 HECTOR VALDES

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1 (Case called)

2 THE COURT: Would counsel please identify themselves?

3 MR. DeLANGE: Good evening, your Honor. Timothy
4 DeLange of Bernstein Litowitz Berger & Grossmann, on behalf of
5 the plaintiffs.

6 MR. VAN KWAWEGEN: Jeroen Van Kwawegen, Bernstein
7 Litowitz, on behalf of the plaintiffs.

8 MR. BERGER: Max Berger, Bernstein Litowitz, for the
9 plaintiffs.

10 MR. SLIFKIN: Daniel Slifkin of Cravath, Swaine &
11 Moore for the defendants.

12 MR. EARNHARDT: Wes Earnhardt of Cravath Swaine &
13 Moore for the defendants.

14 MR. PASKIN: Michael Paskin, from Cravath, Swaine &
15 Moore, for the defendants.

16 MR. VALDES: Hector Valdes of Cravath, Swaine & Moore,
17 for the defendants.

18 THE COURT: Welcome back.

19 Now, there has been one devastating development since
20 you were last here. As a result of the sequester, power in
21 this courtroom, and all the courtrooms in this courthouse, will
22 go off at 8 p.m., which only gives you about two hours. I, of
23 course, am devastated at what this will do to my reputation.
24 My wife is even more devastated because it means I might come
25 home early, but notwithstanding that, there we are. So I just

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1 wanted to flag that. In all seriousness, I think we have more
2 than enough time, but at 8:00 we will have to stop.

3 So we had sort of left everyone in midstream. I guess
4 maybe we should start with moving counsel again. There were a
5 bunch of arguments that he hadn't gotten to. There were some
6 that they were going back and forth. But let's begin with
7 defense counsel.

8 MR. SLIFKIN: Thank you, your Honor.

9 So there are essentially points I would like to cover,
10 with the Court's permission, and then we can go in whatever
11 direction your Honor chooses.

12 Those two subjects are, first, to come back to the
13 reliance issue we were discussing a little over a week ago, and
14 specifically to address some of the assertions made by
15 plaintiffs' counsel at the prior hearing, and then if I may go
16 back to standing, as I noted last time, and to touch again on
17 the equitable subrogation issue your Honor flagged and to talk
18 a little bit more about the equities here.

19 So let me address a few of the specific documents and
20 other evidence that counsel for the plaintiff directed the
21 Court's attention to at the last hearing. And to set the scene
22 again, where we were in that hearing is we had been through,
23 that's to say we defendants had been through an explanation of
24 why the allegations concerning any representations with
25 compliance with underwriting guidelines could not be said to

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1 have been relied upon by the plaintiffs because either they
2 didn't receive that representation for certain deals, or they
3 conceded, where they did receive it in prospectus supplements,
4 they didn't read them, or if they did get that statement, there
5 is no evidence that they relied upon it.

6 So we were talking about what we have been referring
7 to as computational data. And the question is: Is there any
8 evidence that this computational data is untrue? We will
9 assume for these purposes that it was at least looked at. The
10 question is, is it untrue?

11 So counsel gave a few examples, counsel for plaintiffs
12 gave a few examples of the computational data, which he says,
13 and I will quote, on page 27 of the transcript, "Those various
14 allegations in the complaint that we identified and pled." If
15 one looks at the complaint and compares it to Exhibit 72 to the
16 DeLange declaration, Exhibit 72 sets forth all the different
17 types of representations that were received. And if one
18 compares that to the complaint, you will see that there were
19 really four computational issues that were actually complained
20 about: Credit ratings, loan-to-value ratios, owner occupancy
21 status, and FICO scores.

22 (Continued on next page)

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1 MR. SLIFKIN: You then look at what was actually
2 raised in the hearing, there is really a complete mismatch
3 between those specific issues ratings LTV, owner occupancy and
4 FICO score, and the evidence.

5 Let me say as an initial point. All the evidence that
6 was presented to your Honor in the hearing last time on this
7 topic concerned JP Morgan. There was no evidence concerning
8 Bear Stearns and there was no evidence concerning Washington
9 Mutual.

10 And the first two things you were shown, which were
11 Exhibits 103 and 106, from the DeLange affidavit, I'm simply
12 referring to what was shown to you last time, your Honor.

13 THE COURT: I just want to fish it out. Go ahead.

14 MR. SLIFKIN: They all concern the due diligence
15 process by which the determination is being made not as to
16 whether or not the data is correct, but as to whether the data
17 shows compliance or non-compliance with underwriting
18 guidelines.

19 So, your Honor, you'll be familiar with the Flagstar
20 trial which I know you conducted a few weeks ago with the
21 process of rating mortgage loans, EV1, EV2, EV3. EV3 being one
22 that is potentially --

23 THE COURT: If this case does go to trial, is it a
24 jury trial or a bench trial?

25 MR. SLIFKIN: It is a jury trial, your Honor.

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1 THE COURT: Oh, thank God. Go ahead.

2 MR. SLIFKIN: So the EV3s, they are loans that
3 potentially are outside the guidelines. And then there is a
4 process, as your Honor is familiar, between the entity that is
5 selling the mortgage loan to the securitizing entity, in this
6 case JP Morgan, as to whether or not they are going to buy it
7 or not, is it really an EV4, or does it fall within an
8 exception. Is it a EV3 which because of a missing document it
9 is really an EV1.

10 That's got nothing to do with incorrect data. It's
11 entirely to do with compliance with guidelines. Have nothing
12 to do with falsity.

13 So, you were referred to the testimony of Joel
14 Readence, R-E-A-D-E-N-C-E, who was one of the due diligence
15 managers at JP Morgan. And he was asked about these documents
16 and this specific pool of mortgages. And if you look at oral
17 argument transcript at page 25 from last time, counsel for
18 plaintiff said, well --

19 THE COURT: I'm sorry, bear with me one -- for some
20 reason we don't have that. But go ahead, read me the relevant
21 portion.

22 MR. SLIFKIN: Counsel referred to part of the Readence
23 deposition in which there was a discussion of an entry which
24 says income does not meet guidelines for grade slash doc type
25 and talks about what it means to not meet the guideline. As we

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1 said before, that's about compliance with underwriting
2 guidelines. That's about a representation which was never
3 relied upon because in most cases it wasn't seen and it wasn't
4 read. That is not about falsity.

5 Similarly, in the same passage there is discussion of
6 the property type being unacceptable under the guidelines.
7 Counsel said to the Court, well, that means an investment
8 property as opposed to owner occupancy. That was actually a
9 mistake by counsel. That's not what it means.

10 What property type means is, is it a single family
11 home, is it a condominium, I suppose in New York is it a
12 cooperative. But again, the very title property type
13 unacceptable under the guidelines. The question is, is this,
14 does this meet the guidelines or not. There is no suggestion
15 that there is some false statement being made to the investor
16 as to whether this is a condo or a single family home. Does it
17 meet the guidelines or not.

18 So, that really is the evidence that you were shown at
19 the last hearing. It's limited to one company, and it's all,
20 we submit with respect, it's all concerning a compliance with
21 underwriting guidelines. It does not concern the issue we have
22 now, which is, is there any evidence of falsity with respect to
23 owner occupancy, FICO scores, ratings, and loan to value.

24 So, we submit, the way the falsity ought to be shown,
25 is that counsel should get up and say, okay, here's 52 deals,

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1 let's take each of them. Here's the deal, here's the
2 representation we actually got, here is some evidence we relied
3 upon, and he showed you some of the deals with little
4 checkmarks. We don't know what this is. But for purposes of
5 summary judgment, if they circled an item in their files, it
6 looks like they were looking at it at least, they may have
7 relied upon it, okay. But most importantly this is false,
8 because. You haven't heard any evidence of why this is false.

9 Now, I read your decision on the motion to dismiss
10 with some care, your Honor. And I know in that, you said,
11 well, it's possible the pleadings, to plead appropriately, if
12 you can show there is a pervasive error. There is pervasive
13 misconduct. Again, you were talking there in the context of
14 underwriting guidelines.

15 So, if we go back to data falsity, if there were some
16 evidence and there is not -- of some kind of pervasive error.
17 If the policy was add 50 points to every FICO score whether
18 it's true or not. I suppose that evidence might suffice as
19 well. But there is no such evidence. There is no evidence on
20 the specifics, and there is no evidence on the practice with
21 respect to falsity.

22 THE COURT: I want to emphasize, although this is
23 implicit in what you've just said, that, obviously, the motion
24 to dismiss opinion did not take account in any way, shape or
25 form of the summary judgment record. It was purely on the

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1 pleadings.

2 MR. SLIFKIN: We understand and appreciate that, your
3 Honor.

4 There are a lot of broad allegations in the complaint
5 and there are a lot of broad allegations made with respect to
6 on the summary judgment motion and broad allegations of those
7 kind make for good reading in The New York Times or certainly a
8 juicy article that somebody can write about, but they are not,
9 to quote Gertrude Stein, there is no there, there.

10 When you actually look at them, you will say, okay, I
11 need to -- not just some broad assertion. I need to, so for
12 this deal where is the representation, was it relied upon, what
13 is the evidence of falsity. Was this loan in fact securitized,
14 in which deal was this securitized. Did this data, if there is
15 any falsity, affect the aggregate data that was presented to
16 the plaintiff. Because the plaintiff did not get
17 individualized loan by loan data. They got aggregated data as
18 we discussed last time. Was that within the 5 to 10 percent
19 tolerance that was specifically identified in the PROSUPP, and
20 we submit discovery is over.

21 There is no evidence in this regard. And tellingly,
22 there is no expert testimony. Plaintiffs haven't got an expert
23 to look through this and say, okay, I am going to explain why
24 there is falsity. There is nothing like that, your Honor.

25 There is evidence, because this case is all about

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1 compliance with underwriting guidelines. And on that, we could
2 have a debate as to what the evidence shows. That would not be
3 an appropriate debate on summary judgment. But we haven't
4 moved on those grounds. We've moved entirely on the grounds of
5 lack of reliance. And when we get to the other data they say
6 they did rely upon as we just have tried to demonstrate, there
7 is no evidence of falsity. And then beyond that no evidence of
8 scienter.

9 THE COURT: I think that's a very helpful
10 reorientation to sort of where we left off. I do want to hear
11 from you because I know I didn't give you an opportunity to
12 talk much last time about standing, equitable subrogation and
13 so forth, but let's hear first from your adversary on the
14 reliance issue.

15 If I recall correctly, Gertrude Stein, when she was
16 asked what does your poetry mean, said those who love my poetry
17 don't need to be told, and those who hate my poetry won't be
18 satisfied even if I answer the question, so I decline to tell
19 you.

20 Go ahead.

21 MR. DeLANGE: Thank you, your Honor. I am going to
22 first address reliance and the specific element of reliance.

23 As the Court is aware, New York common law fraud
24 claims have different elements. The false statement made with
25 knowledge or recklessness that plaintiff relied on that caused

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1 damages. Reliance is a separate element, that's the element
2 defendants moved on. Counsel just admitted before the Court
3 that for purposes of their argument they are going to assume
4 that plaintiff looked at the computational data and they in
5 fact did and the record is very clear about that.

6 The testimony from Mr. Hendrickson, which is Exhibit
7 73 to my declaration, as well as the testimony of Mr. Albus,
8 which is Exhibit 159. Both Mr. Hendrickson and Mr. Albus made
9 very clear what FSAM's investment process was. And I am going
10 to give a brief summary to orient the Court for the reliance
11 element.

12 FSAM would be contacted by a Wall Street bank,
13 sponsors or underwriters of mortgage backed securities such as
14 defendants. We have a new deal coming out, would you be
15 interested in it. We'll send you a term sheet, we'll send you
16 marketing materials and information about this particular deal.
17 They would then receive the term sheets, they would receive
18 maybe a free writing prospectus, other marketing materials.
19 That material would have deal specific information. And what
20 information in there did FSAM rely on? The testimony is very
21 clear. I'll point you to Exhibit 73 which is Mr. Hendrickson's
22 testimony. He says that LTV was always important. I'm looking
23 at page 28, your Honor.

24 THE COURT: Hang on just a second.

25 MR. DeLANGE: So the question is: What sort of

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1 information was provided typically in the term sheets that you
2 would look at prior to having such communications with the
3 investment bankers?

4 "A. The LTVs was always important. Okay. The FICO scores was
5 always important, whether it was owner occupied or investor
6 owned."

7 THE COURT: "Q. What sort of information was provided
8 typically in the term sheets that you would look at prior to
9 having such communications with the investment bankers?"

10 "A. The LTV was always important.

11 "Q. Okay." Such a question.

12 "A. The FICO scores were always important, whether it was
13 owner occupied or investor owned, what the percentage of the
14 second liens were things along those lines. Geographic
15 distribution."

16 Go ahead.

17 MR. DeLANGE: It continues, your Honor.

18 Mr. Hendrickson at page 56, I am going to start at line eight,
19 and here Mr. Hendrickson is being questioned about Frank Albus
20 who was an analyst that worked for Mr. Hendrickson. And the
21 question is:

22 "Q. Okay. He would similarly, as you said, look at the deal,
23 right? What does looking at the deal entail?"

24 "A. Review the term sheet and any of the supporting documents.

25 "Q. Okay. What sort of supporting documents would they look

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1 at?

2 "A. For a new issued deal?

3 "Q. Yeah.

4 "A. Primarily the deal sheet."

5 Mr. Hendrickson continues on page 57 and I'm at line
6 20.

7 "Q. Okay. And you also said that Mr. Recan" who was another
8 analyst" and that's these other guys would prepare an analysis
9 of the deal. What sort of analysis would they prepare?

10 "A. They would break out the various collateral components and
11 we would compare it against previous purchases that we had."

12 Then the question continues on page 58 line 13 in the
13 middle. The question is:

14 "Q. Would the process that you just described be the same used
15 for the specific investments at issue in this case?

16 "A. Yes."

17 That's Mr. Hendrickson very clearly identifying the
18 process at FSAM and what information was relied upon, which is
19 the information that we allege is false and they relied upon in
20 making their investment decisions.

21 There is additional testimony that I want to highlight
22 for Mr. Hendrickson that they relied on the triple-A ratings,
23 and the triple-A ratings were extremely important in the
24 analysis and the process. And that testimony is at page 90
25 starting at line 24. Mr. Hendrickson says:

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1 "A. By us staying at the triple-A level we did not believe
2 that credit was a huge component of the trade."

3 You then turn to Mr. Albus' testimony. Mr. Albus
4 talks about the information he reviewed and he relied on in
5 conducting his analysis for Mr. Hendrickson and in making the
6 decision to invest in these certificates. Mr. Albus, again,
7 his testimony is consistent with Mr. Hendrickson, and he
8 identifies the term sheet, the information that was in the term
9 sheets, the LTV ratios. And he finally indicates --

10 THE COURT: Where?

11 MR. DeLANGE: I'm sorry. Let me give you specific
12 references at page 38.

13 THE COURT: What exhibit?

14 MR. DeLANGE: I'm sorry. It is Exhibit 159 is
15 Mr. Albus' testimony.

16 THE COURT: All right.

17 MR. DeLANGE: At page 48, line 17, he's discussing the
18 term sheets and the receipt of the term sheets and the
19 marketing materials and that's the information he would review.
20 He continues on page 53 when discussing the process, and I'm
21 starting at line 12 on page 53. He's discussing the analysis
22 that FSAM is performing on each of these deals. Mr. Albus
23 testifies: "I think the scenarios that I would run could be
24 best described as trying to analyze the projected cash flow
25 profile of the security.

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1 "Q. In order to analyze the projected cash flow, at least one
2 of the components of that analysis was an assessment of the
3 credit risk associated with the underlying collateral, is that
4 correct?

5 "A. Credit risk is something that I looked at, yes."

6 Mr. Albus on page 64 specifically identifies LTV
7 ratios as information he relied on. That's page 64, line
8 seven. He summarizes his testimony in what they reviewed at
9 page 91. He says, starting at line two: "Based on my
10 recollection, the term sheet is composed of multiple pages and
11 multiple pages that go into detail on the collateral underlying
12 the securities. So I would look at all the pages provided and
13 all of those pages and all of the information I got would
14 factor into the analysis that I produced."

15 The testimony is undisputed from Mr. Hendrickson, from
16 Mr. Albus. FSAM clearly relied on this information in making
17 its investment decisions. They relied on the LTV ratio, they
18 relied on owner occupancy, they relied on the credit ratings.

19 THE COURT: So your adversary says that the statements
20 that they looked at, which you say they relied upon, were
21 statements of whether or not the guidelines were met, but the
22 representations regarding the guidelines and adherence to the
23 guidelines were not among the representations that you now have
24 adduced evidence of reliance on. So, these cannot be false
25 statements that you relied upon. Or even if they were, they're

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1 false statements about adherence to the guidelines, which are
2 not -- which wouldn't be the subject of reliance unless there
3 had been a representation that you also relied on that the
4 guidelines were complied with. Which, he says, are no longer
5 representations available to you, because of the admissions
6 made during discovery. So what about all that?

7 MR. DeLANGE: I will answer that I think in three
8 parts, your Honor. The first is, you are correct, that is my
9 adversary's argument. And in fact that is their only argument
10 they have on reliance. And it is focused specifically on the
11 representations with respect to underwriting guidelines. What
12 they point to is not all 51 offerings, but a certain number of
13 the deals where there were not specific affirmative
14 representations regarding underwriting guidelines prior to
15 FSAM's commitment to invest.

16 What they disregard and ignore is what they didn't
17 tell FSAM in those other deals. The deals where they provided
18 the term sheet, the deals where they provided other marketing
19 materials that didn't have an affirmative representation on the
20 underwriting guidelines, they omitted material information.
21 And omissions are actionable under New York common law.
22 Defendants do not dispute that. They don't even discuss the
23 cases we cite in our opposition.

24 It's key what information they're not telling
25 investors like FSAM. They're not telling FSAM when they send

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1 them a term sheet, that they just received a report from a due
2 diligence provider that found 80 percent of the loans they
3 looked at were EV3. Counsel said an EV3 potentially doesn't
4 meet guidelines. That's incorrect. And EV3 is a loan that
5 does not meet guidelines. Period. That's a determination is
6 made by an independent due diligence provider.

7 They notified defendants 80 percent of these loans
8 don't meet guidelines. Defendants don't reveal that. They
9 don't provide that information to investors. They don't
10 provide that information to the rating agency. That is a
11 material omission. Why is that important? What is
12 underwriting? What is the point of underwriting a home
13 mortgage loan? The point is what we call the three Cs.
14 Credit, collateral, and compliance. Our case is focused on
15 credit and collateral.

16 You underwrite a loan to guidelines to ensure that the
17 borrower has the credit and the ability to repay a loan. You
18 underwrite a loan to ensure that in the case of default you
19 have adequate collateral to cover your risk. If you're not
20 following guidelines, that is material information. It affects
21 the quality of the underlying borrowers; it affects the quality
22 of the underlying loans.

23 Those are material omissions, they're actionable under
24 New York common law, and they are actionable for all 51 of the
25 deals here because they did not disclose it.

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1 What they did, what they also did not disclose is they
2 received these report from the due diligence providers and then
3 they spent their time trying to clean up the sample. Trying to
4 find ways and convince the independent due diligence provider
5 instead of 80 percent it should be something less. There are
6 instances where they had 80 percent loans that the independent
7 due diligence provider identified as materially defective. By
8 the time they finalized that deal, they lowered that to
9 5 percent. They didn't disclose that to investors.

10 They also didn't disclose to investors the information
11 they received on the sample, and they did nothing with respect
12 to the remaining population of loans within that pool.
13 Investors didn't know that 80 percent of these loans had
14 materially defective issues. Those are omissions. That
15 affects all of the data that is in the term sheet, it affects
16 the representations made to FSAM and other investors.

17 I submit reliance, we have provided clear and
18 convincing evidence of what FSAM reviewed and relied upon in
19 making its investment decisions. The testimony is undisputed.
20 It is an issue for the jury as to whether or not they reviewed
21 the information and relied on it. The evidence we submit being
22 undisputed will prove to a jury what they relied on.

23 THE COURT: All right.

24 MR. DeLANGE: Now I want to address falsity. Because
25 counsel now at today's hearing has essentially conceded

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1 reliance. Rightfully so. The evidence is undisputed and now
2 is focusing the entire argument on falsity. Interestingly, you
3 won't find falsity in their moving papers. You can look
4 through the headings. They moved on four issues. They moved
5 on causation, they moved on reliance, they moved on standing,
6 and they moved on deals where they served as an underwriter
7 only. They did not move on falsity. They could have; they
8 chose not to. Likewise they didn't move on scienter. They
9 could have; they chose not to.

10 Now they are trying to argue falsity, that we haven't
11 come forward with the evidence demonstrating falsity. At the
12 last hearing I provided the Court with specific examples.
13 Despite the fact they didn't move, we had put some evidence
14 into the record. And I have more examples that I can walk the
15 Court through that will explain to the Court exactly how we are
16 going to try this case to the jury, exactly how we are going to
17 give the information to the jury of what defendants knew, what
18 they didn't disclose to us, what they kept secret, and what
19 they kept private, and how that renders the information. Not
20 only is the data false, when you have EV3s that identify
21 missing property appraisals or property appraisal too high,
22 that's a variable that goes into the LTV calculation. There is
23 no way your LTV calculations that you are sending out in term
24 sheets can be accurate or reliable if you are not following
25 your guidelines.

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1 I am happy to walk the Court through additional
2 examples as I did at the last hearing if the Court will be
3 interested.

4 THE COURT: Why don't you give me at least a couple.

5 MR. DeLANGE: I'm going to start with Exhibit 126.
6 This is a Bear Stearns --

7 THE COURT: I'm sorry, I have to get that.

8 MR. DeLANGE: We have extra copies if that will be
9 helpful.

10 THE COURT: No, we have them all right next to our
11 copies of the Encyclopedia Britannica.

12 MR. DeLANGE: Which is larger, your Honor?

13 THE COURT: Well, that's an open question. 126?

14 MR. DeLANGE: Yes, your Honor. This is an underwriter
15 production report. This is a report from the due diligence
16 provider that was sent to Bear Stearns on October 16, 2006.
17 This relates to Sun Trust loans that were securitized in the
18 BSABS2006-HE8 deal that FSAM invested in.

19 In this report, it shows the number of loans that the
20 independent due diligence provider had identified as EV3 loans.
21 These are loans that do not meet guidelines. Period.

22 If the Court flips to the very last page of this
23 report, it will show a summary of the number of loans that had
24 material issues. That's last page, it's numbered 15 in the
25 bottom-right-hand corner.

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1 THE COURT: I'm sorry. Maybe I'm looking at the wrong
2 thing. Why don't you give me the Bates number.

3 MR. DeLANGE: The Bates number is JPMC underscore DEX
4 underscore 002442895.

5 THE COURT: Okay. I don't see that.

6 MR. DeLANGE: Exhibit 126.

7 THE COURT: Right.

8 MR. DeLANGE: Is that not in the exhibit that your
9 Honor has?

10 THE COURT: What I have in Exhibit 126 begins with
11 Bates stamp number DEX underscore JPM underscore 00418179, and
12 continues consecutively from there to 00418242.

13 MR. DeLANGE: That's different than the Exhibit 126 I
14 have in front of me, your Honor.

15 THE COURT: Let's see where if we can figure that out.

16 MR. DeLANGE: I have extra copies.

17 THE COURT: Ah, wait a minute. It's a different 126.

18 MR. DeLANGE: It is to my declaration.

19 THE COURT: Yes. This was the 126 to the declaration
20 of Mr. Valdes. So, we want your declaration. So let me get
21 that out. A natural confusion of parties. All right. Now, I
22 got it and it's page 15? Okay, I'm with you. Go ahead.

23 MR. DeLANGE: It is the very last page of that
24 exhibit.

25 THE COURT: I'm there.

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1 MR. DeLANGE: You'll notice under credit event, three.
2 Potential reject. Again 3s are materially defective loans.
3 501 loans or 84 percent of that pool is an EV3. That
4 information was not disclosed to investors. Your Honor, to put
5 in context what those EV3s mean, I have a document that I am
6 going to hand up.

7 THE COURT: Just I'm not quite sure I follow how this
8 chart works. In that same line, potential rejects, 501 or 84.1
9 percent, and then it says dollar sign, dollar percentage,
10 100 percent. How can it be 100 percent if there are, as you go
11 down within the guidelines, 91 or 15.3 percent?

12 MR. DeLANGE: Your Honor, I cannot explain the
13 representations regarding the dollar signs. I do know that the
14 dollar amount is the same both for the rejects which is number
15 501, and it is the same for the total of the sample, which was
16 596.

17 THE COURT: So, then under compliance event, material
18 issues where it's 24.5 and there are dollar terms 15.9 percent
19 that I understand. I don't understand the first chart you were
20 talking about.

21 (Continued on next page)

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1 MR. DeLANGE: And the key point there is that the
2 independent due diligence provider is notifying Bear Stearns
3 for a pool of loans that went into this deal that 84 percent of
4 what they sampled were materially defective.

5 I have a document, your Honor, that puts this into
6 context, and again, because defendants didn't move on falsity,
7 we didn't submit all the evidence that we have. And this is a
8 material exceptions summary report, and I can hand a copy of
9 this up to the Court.

10 THE COURT: All right.

11 MR. DeLANGE: Your Honor, this is the same Sun Trust
12 pool of loans where 84 percent were identified as materially
13 deficient.

14 This document that I have handed the Court identifies
15 the description of some of those material deficiencies. And
16 you will notice some of the descriptions. The eighth
17 description down, missing appraisal. The next entry, appraisal
18 not signed. The next entry, quality of appraisal report
19 unacceptable.

20 THE COURT: Well, it appears that the great bulk, at
21 least on this first page, fall into the category of curable and
22 missing documents as opposed to noncurable, yes?

23 MR. DeLANGE: I disagree with that, your Honor.

24 THE COURT: I am looking at what you just gave me.
25 The first column, after the scope category code and description

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1 is the fault grade, and they are all 3s.

2 MR. DeLANGE: That's correct.

3 THE COURT: Then it says grade 3 noncurable. And in
4 the first page, until we get down to FICO score, there is just
5 a few here and there, whereas under the column grade 3 curable
6 and missing documents there are many, many, true?

7 MR. DeLANGE: That is correct based on this chart.

8 THE COURT: And then if we go over to the next page,
9 again, the largest numbers are in the curable category,
10 although there are two columns that have large numbers in the
11 noncurable. One is credit score not available, and the other
12 is application date unknown or missing.

13 If you know, why would application date unknown or
14 missing be incurable?

15 MR. DeLANGE: Why would it be incurable?

16 THE COURT: Yes. You would think, if you went back
17 you could find it. There would be contemporaneous documents
18 that you could approximate from.

19 MR. DeLANGE: There may be, your Honor, but you're
20 actually highlighting a key point. If you have an application
21 in a loan file that is not dated, as an underwriter, you have
22 no idea when that information was provided. Was that
23 information provided by a borrower nine months ago in
24 connection with an application for another loan? Was it
25 provided two weeks ago? Has their income changed? Has their

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1 employment changed? Have they moved? If you don't have a
2 dated application, you can't verify the information. And
3 there's articles within the industry, if you have an unsigned
4 loan application, an undated loan application, those are clear
5 indicators of potential borrower fraud.

6 So what I want to point out, your Honor, on the
7 curable, missing docs, defendants never disclosed this to
8 investors. And unlike the Flagstar trial, where this Court
9 heard testimony of an iterative process, there was no iterative
10 process here with investors. Investors were kept completely in
11 the dark. Investors did not know of all of these issues that
12 were being identified. And, more importantly, these are issues
13 that indicate the loans are outside of guidelines, period.

14 Now, they may be able to go find a missing doc for a
15 loan that they happen to sample, but they didn't do anything
16 with the remaining loans in the population, and you run a
17 sample so you get an idea of the overall population. If you
18 know 84 percent of your sample has material defects, the
19 remaining population in the pool likely has the same percentage
20 of material defects. None of this information is disclosed to
21 investors. It's a completely secretive process.

22 If you look at the issues, these are issues that go
23 directly to the computational data, as my adversary defined,
24 that is included in the term sheets that FSAM clearly relied
25 on. FICO scores are missing. Credit report incomplete.

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1 Without a credit report you don't know what the FICO scores
2 are. You have appraisals. You have occupancy type unknown.
3 You have LTV ratios greater than 100 percent. All of this is
4 the raw data that defendants were receiving and keeping secret.
5 They were not disclosing it to investors and giving investors
6 an opportunity to make an informed investment decision.

7 They also were not providing this information to the
8 rating agencies so that they can procure their AAA ratings in
9 order to sell them to investors like FSAM, who had underwriting
10 guidelines requiring them to have greater than 90 percent of
11 their investments in AAA rated securities.

12 This is the falsity evidence that we will present to
13 the jury, and we have this evidence. Not just on the Bear
14 Stearns deal, not just on the JP Morgan deal that I highlighted
15 at the last hearing. We have this evidence for each of the 51
16 offerings. Due diligence reports the defendants are receiving
17 identifying high percentages of material deficiencies. They
18 don't disclose it to investors. They keep it secret. They
19 don't disclose it to the rating agencies. They get their AAA
20 ratings, and they go out and sell it. And they sell it to
21 unsuspecting investors like FSAM.

22 THE COURT: Just so I am absolutely clear what you're
23 saying, when in Exhibit 126 Bear Stearns gets a report that
24 says 84 percent of the loans in this group are potential
25 rejects, what is the statement that was made to your clients

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1 that is proven false by that percentage?

2 MR. DeLANGE: There are numerous statements, your
3 Honor. If you would turn to -- I am going to get the exhibit
4 number. Just a second.

5 In Exhibit 7 to the declaration of Mr. Hendrickson.

6 THE COURT: OK.

7 MR. DeLANGE: Your Honor, Exhibit 7 is a free writing
8 prospectus for this deal that Bear Stearns sent to FSAM and
9 FSAM relied upon it. I do have a copy of the specific portions
10 that I am going to reference.

11 THE COURT: Let me just look at your copy for a
12 moment. Page 7?

13 MR. DeLANGE: I am going to start at page 45, which
14 ends in Bates number 628.

15 THE COURT: OK.

16 MR. DeLANGE: For the record, what I have handed the
17 Court is a portion of Exhibit 7 to the Hendrickson declaration.
18 Exhibit 7 contains multiple documents that were sent to FSAM by
19 defendants. This happens to be one of them.

20 Now, on page 45, this particular free writing
21 prospectus happens to have the representations regarding
22 compliance with underwriting guidelines. Clearly, that's false
23 based on the information that I have provided.

24 THE COURT: But the assertion there was that either
25 because the investments were made before this prospectus was

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1 furnished or for other reasons, there is no evidence of
2 reliance on anything in this prospectus.

3 MR. DeLANGE: That's wrong, your Honor. This is a
4 free writing prospectus. This is not the final black of the
5 prospectus. Defendants' argument is centered on only the final
6 black line of the prospectus.

7 THE COURT: Thank you for clarifying that.

8 MR. DeLANGE: I want to make clear, while this
9 particular document has representations regarding underwriting
10 guidelines, for those deals where FSAM did not receive an
11 affirmative statement regarding underwriting guidelines, it
12 would be a material omission to not identify for FSAM and other
13 investors that they knew 80 percent of the loans were
14 materially defective in the sample they reviewed.

15 With respect to the specific data, there is
16 representations --

17 THE COURT: Just stop on that for a minute.

18 MR. DeLANGE: Sorry.

19 THE COURT: If hypothetically there is no
20 representation about the guidelines in some of these deals, and
21 nevertheless 84 percent or whatever high percentage of the
22 loans are found not to comply with the guidelines, isn't that
23 what you mean by defective? How is that actionable?

24 MR. DeLANGE: It's an omission to make
25 representations --

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1 THE COURT: They are not saying that these loans are
2 bad. The omission is that 84 percent in this example are
3 defective because they do not comply with the guidelines,
4 right? It doesn't mean they are defective based on some false
5 statement or something like that. They may be. We don't know.
6 So you're saying that if you know that 84 percent of a given
7 loan pool does not comply with your own guidelines, but you
8 make no representation about compliance with your guidelines,
9 it's still an actionable omission to fail to reveal this
10 noncompliance with the guidelines. How could that be?

11 MR. DeLANGE: They are making affirmative
12 representations regarding the quality of the underlying
13 collateral.

14 THE COURT: Where is that?

15 MR. DeLANGE: It's in the LTVs and the ratings. They
16 have preliminary ratings of AAA, which is on page 180 of the
17 document before your Honor.

18 THE COURT: Here there is a full discussion of the
19 guidelines.

20 MR. DeLANGE: That is correct. This particular deal,
21 they made representations --

22 THE COURT: What I would like to look at is the
23 representations in a deal where there wasn't representations in
24 that.

25 MR. DeLANGE: I have an example like that that I can

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1 show you as well.

2 THE COURT: Go ahead.

3 MR. DeLANGE: I am going to look at Exhibit 2 of the
4 Hendrickson declaration. And I have extra copies if that's
5 easier.

6 THE COURT: We have it in this form. That's why we
7 didn't have that available. But if you could hand us a copy,
8 that's great. OK.

9 MR. DeLANGE: This is an Argent Securities deal.
10 Again, a deal that was underwritten by JP Morgan and sold to
11 FSAM. This is, again, marketing materials that were sent by JP
12 Morgan to FSAM. This has representations regarding the ratings
13 on the different tranches. It has representations regarding
14 the LTV ratios for the loans within the pool. It has
15 representations regarding owner occupancy rates. This
16 particular document does not have representations in it
17 affirmatively regarding underwriting guidelines.

18 THE COURT: Show me an example within this of a
19 representation that you say is false in the omission sense that
20 you referred to previously.

21 MR. DeLANGE: I will start on page 3, your Honor. It
22 ends in Bates stamp 884.

23 THE COURT: Yes.

24 MR. DeLANGE: There is a representation of the
25 expected ratings from Moody's, S&P and Fitch on each of these

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1 deals, and they are showing expected ratings of AAA on the
2 particular tranche that FSAM had purchased, and all the
3 purchases at issue in this case were AAA. That information is
4 false. To the extent that they had information from due
5 diligence providers --

6 THE COURT: You're saying that if they had provided
7 Moody's or Standard & Poor's or Fitch with the kind of data
8 that we just went over in the 84 percent document, there is no
9 way Moody's, Standard & Poor's or Fitch would have rated it
10 AAA. What is your evidence of that?

11 MR. DeLANGE: We have expert testimony from our
12 expert, Mr. Kolchinsky, who identifies information that was not
13 provided to rating agencies, and had that information been
14 provided -- he used to work for the rating agencies, he rated
15 structured products -- they would not have received a AAA
16 rating.

17 THE COURT: So what I have read in the papers about
18 the rating agencies giving everything a AAA rating no matter
19 what is inconsistent with his testimony.

20 MR. DeLANGE: That is correct, your Honor. And part
21 of it, the rating agencies were not provided the information
22 that I provided you examples of.

23 In addition, you have representations regarding the
24 loan-to-value ratios on page 17 of this document. You have
25 representations regarding owner occupancy on page 20 of this

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1 document. These are specific parameters that FSAM reviewed and
2 relied upon in making its investment decision.

3 THE COURT: You're saying these are false because the
4 data they got that was never disclosed showed that there was
5 not a factual basis for many of these representations.

6 MR. DeLANGE: That's exactly right, your Honor. They
7 are getting information from the independent due diligence
8 provider that is telling them the loans are materially
9 defective. They are telling them why. And the reasons why,
10 some of them go directly to the calculations of these
11 variables. If you're not following your guidelines, the data
12 included in here is not reliable, and your making
13 representations about the loans. And what is important for a
14 mortgage-backed security is the loans. The value of an RMBS is
15 the quality of the loans within that pool.

16 THE COURT: This has been very helpful. Let me cut
17 you off however. I think we now need to hear from your
18 adversary.

19 MR. SLIFKIN: Well, when we started this discussion,
20 we were talking about underwriting guidelines and whether there
21 was a representation that there was compliance with
22 underwriting guidelines.

23 THE COURT: Let's take this one where there is no
24 representation about underwriting guidelines. But there is a
25 representation, for example, that there will be expected AAA

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1 ratings from Moody's, Standard & Poor's and Fitch. And your
2 adversary says there is expert testimony that if the rating
3 agencies had known what the offerers knew from their own due
4 diligence about these loans, they would have known that there
5 never would have been a AAA rating. So that was a false
6 representation because they didn't have an honest expectation
7 that this would be the ratings if they had made known to the
8 underwriters what they should have made known to the
9 underwriters. What about all of that?

10 MR. SLIFKIN: There is absolutely no evidence of that
11 whatsoever.

12 THE COURT: I thought he said there was expert
13 testimony.

14 MR. SLIFKIN: The expert testimony from
15 Mr. Kolchinsky, he assumed the information the ratings
16 received, he assumed what information they did receive. He
17 assumed it was false. And he assumed, with no analysis, his
18 ultimate conclusion that the ratings might have been different.
19 None of the documents he relied upon, which are in his Appendix
20 4, which is Exhibit 18 to Mr. Earnhardt's declaration, none of
21 those documents concern communications with rating agencies.

22 Now, I had expected the argument with respect to the
23 rating agencies to be, now, the ratings are premised on the
24 computational data. If the computational data is wrong, then
25 the ratings may be wrong. There is no evidence in the record

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1 from the agencies that it would have made a difference. But
2 now I am hearing, no, no, the ratings agencies premise,
3 according to counsel, their decision on the quality of the due
4 diligence, the compliance of the underwriting guidelines.
5 There is no evidence of that whatsoever, including from their
6 expert. He focuses on data, and with respect to their expert,
7 he simply assumes his conclusion.

8 THE COURT: Well, putting experts aside, if an offerer
9 knows from his own internal due diligence that a huge
10 percentage, 84 percent in the example we have looked at, have
11 problems, and the problems are broken down so that you can see
12 that some of these problems are not curable, some of the
13 problems haven't been cured even though they might be
14 theoretically curable, and they all or many of them on their
15 face go to the quality of the loan, why isn't it a reasonable
16 inference that if that had been disclosed to the rating
17 agencies, they would never have rated it AAA?

18 MR. SLIFKIN: I think you need to get into the details
19 of the evidence you have actually seen here, your Honor.

20 You were shown a document that shows potential
21 problems with a -- potential problem, not fatally defective,
22 potential rejects in a certain deal. As your Honor pointed
23 out, most of them are potentially curable. Some they say are
24 potentially not curable. Let's assume that's the case. No
25 evidence that those loans actually went into a deal, were

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1 actually securitized as opposed to being getting kicked out
2 during the due diligence process.

3 With respect to the ones that were curable, why is
4 there not an equally reasonable inference for a rating agency
5 to say, oh, well, there is some missing appraisal reports here.
6 That's easy enough. Let's go get the appraisal reports. If
7 they can get them, they will securitize them. If they can't
8 get them, they won't securitize them. But why would that
9 affect the rating?

10 THE COURT: What your adversary would say, I infer, is
11 that may be true with a little bit here and a little bit there,
12 but when it is so endemic, to use a term that I don't know
13 where I have heard this before, but so pervasive, that's
14 raising a different kind of red flag.

15 MR. SLIFKIN: Where is the evidence of a pervasive
16 problem?

17 THE COURT: 84 percent.

18 MR. SLIFKIN: 84 percent are potential rejects. What
19 you haven't been shown is, is this the end of the process or is
20 this the beginning of the process? Were those cured or not
21 cured? Which of these loans was secured in a transaction that
22 was in fact at issue here? There is no evidence of any of
23 that.

24 The evidence is, and the way I understood it, the
25 suggestion from plaintiffs was, look, if some outside authority

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1 thinks these are EV3s, you think they are not EV3s, they are
2 EV1s or EV2s, then we can have a debate as to whether or not
3 the underwriting guidelines were actually complied with. But
4 if you look at what they say they relied upon, it is not a
5 representation with respect to underwriting guidelines; it's
6 representations with respect to FICO scores, owner occupancy,
7 and so forth. And as we pointed out at the last hearing, let's
8 say there is a FICO score of 650, that may be within the
9 guideline or it may be outside the guideline, depending upon
10 what the guideline says. It may be rated EV3, it may be rated
11 EV1. But that doesn't mean it's not 650. It's still 650. So
12 you can say, all of these loans are outside the guidelines, but
13 they are still 650. And if what plaintiffs were relying upon
14 was that the FICO scores were 650, whether it was within a
15 guideline or outside a guideline is irrelevant. The only
16 question is, is the data false? And for plaintiffs to switch
17 backwards and forwards between the guidelines and the due
18 diligence process and then the hard data and backwards and
19 forwards is improper.

20 If I might say a word about omissions, your Honor. I
21 was just trying to persuade the Court that there is a strong
22 distinction between underwriting guidelines and computational
23 data and compliance with one does not suggest falsity of the
24 other.

25 Now, counsel says, well, you omitted this data. Of

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1 course, we know common-law fraud is very similar to 10b-5 and
2 the cases treat them essentially interchangeably. We know the
3 pure omissions are not actionable unless there is some absolute
4 legal obligation to make that statement.

5 THE COURT: If anything, that is even stronger in
6 common law than it is under 10b-5.

7 (Continued on next page)

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1 MR. SLIFKIN: Exactly right, your Honor. So then you
2 need to show a statement that is misleading by reason of the
3 omission. But there is no statement being made about
4 underwriting guidelines. What they say is misleading is the
5 FICO scores. But, as we just went through, it is irrelevant
6 whether there was compliance or non-compliance or anything he
7 said about underwriting guidelines is irrelevant to the
8 accuracy of the FICO score.

9 THE COURT: Maybe I need to see Mr. Kolchinsky's
10 testimony. If you say that you expect a triple-A rating, that
11 is an affirmative representation, and therefore, if you did not
12 have a good faith basis for making that representation, then
13 it's not a question of omission, it is a question of an
14 affirmatively false statement. So, the argument was that your
15 adversary was saying was they knew or should have known and
16 recklessly disregarded that if the rating agencies knew what
17 they knew, they never would have given them triple-A. And you
18 say no there is no expert who testified, no one from the rating
19 agencies nor their expert testified to that.

20 You would agree that if someone had testified to it,
21 then that would have been evidence of an affirmative false
22 statement, yes?

23 MR. SLIFKIN: If there were testimony that the data
24 would have led to a different result, yes, I would agree with
25 that.

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1 THE COURT: So let's see what he said.

2 MR. SLIFKIN: We're trying to pull it out. I should
3 correct one thing, your Honor. Let me say one thing with
4 respect to Mr. Kolchinsky and then correct what might be a
5 misimpression which I heard from your Honor. There is actually
6 an affidavit from Standard & Poor's that was created in this
7 case. So there is not -- there is no record from rating
8 agencies. There is a piece of paper. Mr. Kolchinsky did not
9 look at any of this on a deal-by-deal basis. He didn't look at
10 any of the data and say that data, if false, would have led to
11 this, to a different rating. He provided no analysis in that
12 regard at all. He simply said, well, I assume if all the data,
13 all of the materials given to the rating agencies are false,
14 then I assume it would have led to a different rating.

15 So, I should be clear, plaintiff -- neither side put
16 this into the summary judgment record, and actually I believe
17 the affidavit was obtained by plaintiffs late. But, so the
18 Court has no misimpression from what I said, both sides do have
19 a declaration of a gentleman called Sharif Mahdavian.

20 THE COURT: The usual spelling.

21 MR. SLIFKIN: The usual spelling, of course. And he's
22 with Standard & Poor's. I don't know if we have copies but we
23 can provide them to the Court. Let me just read --

24 THE COURT: Go ahead.

25 MR. SLIFKIN: Paragraph 16 of his declaration was
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1 obtained by plaintiffs in lieu of his deposition. Paragraph
2 16: "If the loan level data provided to S&P contained
3 materially inaccurate representations of income, inflated
4 appraisals or other material inaccuracies or
5 misrepresentations, S&P's loss coverage estimates could
6 potentially be affected, depending upon the particular legal,
7 structural and collateral characteristics of the RMBS being
8 rated and the nature and extent of any discrepancies." Now --

9 THE COURT: Putting aside the 100 qualifications in
10 that sentence, your point is that's not what I was just shown.

11 MR. SLIFKIN: Exactly.

12 THE COURT: Okay. But --

13 MR. SLIFKIN: That's not loan level data.

14 THE COURT: Yes.

15 MR. SLIFKIN: Sort of bait and switch that's going on
16 here.

17 THE COURT: Your adversary referred to Mr. Kolchinsky,
18 so let me ask your adversary, where in Mr. Kolchinsky's report
19 would you like me to look?

20 MR. DeLANGE: Your Honor, I'm looking specifically at
21 the testimony which is Exhibit 70.

22 THE COURT: Okay. Hold on. Exhibit 70 to whose
23 declaration?

24 MR. DeLANGE: To my declaration, your Honor. It is
25 the final two pages of that exhibit starting at page 212. It

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1 starts at line 20.

2 THE COURT: Line 20.

3 MR. DeLANGE: On page 212.

4 THE COURT: I'm sorry. Hold on.

5 MR. DeLANGE: Of Mr. Kolchinsky's deposition. Where
6 he provides --

7 THE COURT: Okay.

8 MR. DeLANGE: So the question --

9 THE COURT: "Q. So it is your opinion that at the
10 times relevant to the issuance of the securities in this case,
11 the rating agencies' ratings hinged on the proper application
12 of loan sampling and loan due diligent processes, correct?

13 "A. It is my opinion that those functions would have helped to
14 provide correct data for the rating agencies, which would then
15 change the rating.

16 "Q. So it is your opinion that the ratings hinged on the
17 proper application of loan sampling and loan due diligence
18 processes, correct?

19 "A. No, I don't think that that's the core of the opinion.
20 Obviously, what I'm opining on is the data that was being fed
21 to the rating agencies' models, if it was correct, the ratings
22 would not have been triple-A. There is evidence here that the
23 due diligence was insufficient to make the data correct, but I
24 don't think I'm opining on those things that you say."

25 So, that is a little bit helpful to you, but it's

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1 largely dependent on other testimony or on his report.
2 Because, the key sentence there is "obviously what I'm opining
3 on is that the data that was being fed into the rating
4 agencies' models, if it was correct, the ratings would not have
5 been triple-A."

6 So, what is the testimony or other reference in his
7 report to what he considers the data that was being fed into
8 the rating agency models?

9 MR. DeLANGE: Your Honor, Mr. Kolchinsky's report is
10 Exhibit 169.

11 THE COURT: I have that. Where would you like me to
12 look at?

13 MR. SLIFKIN: Your Honor, it might be helpful while
14 counsel is looking at that, we would certainly want you to look
15 at paragraph 19 of the Kolchinsky report.

16 THE COURT: Okay.

17 MR. SLIFKIN: Where he says I've assumed that the
18 allegations in the complaint concerning defendant's misconduct
19 and the low quality of the underlying loans are substantially
20 true and correct.

21 So this then comes full circle to the point we made,
22 where is the evidence of the data falsity. I think the
23 Kolchinsky testimony is actually quite helpful in that
24 basically he says no, I'm not talking about loan due diligence
25 or adherence to guidelines. I'm talking about the data. But

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1 in his report he merely assumes the alleged defect, data
2 defects that are in the complaint.

3 Now we are on summary judgment, and we pointed out in
4 our opening papers at 18 there is no evidence that with respect
5 to the metrics discussed by plaintiffs, owner occupancy, LTV,
6 appraisals, there is no evidence that they're false. And of
7 course the other metric they relied upon is the rating which
8 that's just a wholly circular argument.

9 THE COURT: Well, I'm looking at the portion of his
10 report at page eight of his report that begins on page -- page
11 eight, paragraph 48, 46, there is some that comes before that,
12 he's saying though not with respect to anything with the loan,
13 but as a general custom and practice, at paragraph 48, each
14 originator of loans that are included in the RMBS Trust will
15 have made reps and warrantys in respect of the loans sold or
16 transferred to the RMBS Trust by that originator. These would
17 typically include language that states that the loans cannot
18 have been originated in violation of federal or state law, and
19 that the information presented pertaining to the loans in the
20 applicable sale agreement is true and correct in all material
21 terms. This information would typically include a
22 representation that the loans were underwritten in accordance
23 with the originator's underwriting guidelines, which typically
24 include information relating to such matters as credit history
25 with local and national merchants and lenders, installment debt

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1 payments, and any record of defaults, bankruptcy, possession,
2 suits or judgments. And would, for example, establish the
3 maximum permitted LTV for each type of loans. The rating
4 agencies would have been operating under the understanding that
5 should the trustee or custodian subsequently find any loans
6 breached, the originators would cure such breach, for example,
7 by replacing the loan or repurchasing it at the original
8 purchase price. Rating agencies generally took as a formality
9 the proper implementation of the due diligence processes in
10 forming those loans to be rated RMBS notes, and took for
11 granted the accuracy and adequacy of this loan level
12 information being uploaded by the structure bankers into the
13 rating models. These inputs would then directly influence the
14 assessment of the default frequency and loss of earning for
15 each loan which has a direct impact on its determination of the
16 amount of subrogation and credit enhancement required to
17 achieve each ratings level. Then he goes on with examples.

18 Now, let me ask plaintiff's counsel, putting aside the
19 fact that he's just here describing the typical situation which
20 may or may not be the situation as to any given one of these
21 pools, he says the assumption is that if there were problems
22 that could be cured, they would be. And what you showed me
23 before was due diligence that, for the most part, but not all,
24 showed a great percentage of curable defects.

25 So how do we know whether or not they were cured?

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1 MR. DeLANGE: We don't, your Honor. The process was
2 secret. That's the whole point.

3 THE COURT: But the burden here is on you.

4 MR. DeLANGE: That is correct, your Honor. What we do
5 know is that certain of the loans that they reviewed in the
6 sample may have been cured. Some of them were just waived in
7 or defendants provided an override. We also know that they did
8 not extrapolate, they did not take this information and
9 extrapolate it to the remaining population of the loan pool.
10 So they know in our example that 84 percent of this pool has
11 material defects. They did nothing with the remaining
12 population of the pool. They didn't go try to cure those
13 defects. They didn't notify the rating agencies of those
14 defects. They didn't notify investors and FSAM of those
15 defects that we know.

16 THE COURT: All right.

17 MR. DeLANGE: And your Honor, if I could point you in
18 Mr. Kolchinsky's report, this is critical with respect to the
19 sensitivity of the ratings and the data that goes in to
20 starting at paragraph 89 on page 16. It describes the
21 sensitivity of the data and how even small changes in the data
22 would require large increases in the credit support and would
23 blow up basically the triple-A structure that was created for
24 these types of securities. I'm sorry 89 is on page 50.

25 THE COURT: I see. I'll just read that into the

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1 record. The default or loss risk of each tranche of a RMBS
2 which lies at the core of the rating process is highly
3 sensitive. To changes in the data or assumptions, especially
4 items like the LTV, FICO, and DTI, as such even small
5 differences or minor differences to the assumptions can
6 dramatically alter the ratings of structured financed
7 securities.

8 MR. DeLANGE: Your Honor --

9 THE COURT: Pardon?

10 MR. DeLANGE: I was going to say he continues in
11 paragraph 90 to explain by way of example.

12 THE COURT: He gives an example.

13 MR. DeLANGE: And then provides a sensitivity chart on
14 the next page.

15 MR. SLIFKIN: Just so we're clear, paragraph 90 is a
16 hypothetical. It is not an example from an actual transaction.

17 THE COURT: I see that. All right.

18 MR. SLIFKIN: Let me try and clear up a couple of
19 points if I may.

20 THE COURT: Go ahead.

21 MR. SLIFKIN: The due diligence being performed, we're
22 seeing in these reports, this is on a whole loan credit where,
23 let's take an example, Bear Stearns is buying a large number of
24 loans from an originator or even a number of originators. And
25 they're deciding whether or not what is being represented to

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1 Bear Stearns as being included in the deal is in fact what's in
2 there or not. And they come to some accommodation and some are
3 kicked. There may be pricing changes.

4 Then there is another step as to some of those loans
5 are securitized in certain deals. The testimony is very clear
6 from Bear Stearns they would even buy defective loans, because
7 they had what is called a scratch and dent business where they
8 were securitized the defective loans because there is a market
9 for everything on Wall Street.

10 There is no evidence there is any scratch and dent
11 deals here. There is no evidence that the defective loans went
12 into the deals here.

13 So just to look at a due diligence report really tells
14 you nothing about the specifics of the deals here. And I would
15 just point out to the Court, in the presentation by plaintiff's
16 counsel, you see a due diligence report from one transaction,
17 and then you see a free writing prospectus from a different
18 transaction. Then you see a prospectus where one of the
19 defendants isn't even the originator. Isn't -- I don't mean
20 originator, I mean sponsor of the deal. That merely is the
21 underwriter.

22 We are talking about ratings. What one has to do, I
23 believe, your Honor, is go back and say, okay, which ratings
24 are wrong. What is the evidence that those rating is wrong.
25 And why. It is a very unclear process, and Mr. Kolchinsky's

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1 broad statement, you know, doesn't get you anywhere. Actually,
2 I think his testimony put together with his report where he
3 essentially says, well, I'm not talking about the results of
4 the loan level due diligence process. That's not what I'm
5 talking about. I'm talking about actual hard data that goes
6 into these models, which he describes in some of the passages
7 you've seen, brings us back full circle to what we were talking
8 about earlier. Which is, yes, there is underwriting
9 compliance, there is no evidence they've relied upon those
10 statements even where they have those statements. You were
11 shown a deal an exhibit from Mr. Hendrickson's declaration. I
12 urge the Court to look at paragraph four of Mr. Hendrickson's
13 declaration where he merely says these documents were in our
14 files. Not that they were relied upon. And then we go to the
15 data issues where there is no evidence of falsity, your Honor.

16 THE COURT: All right. So, we actually are coming up
17 on the -- I was going to call it the witching hour, but I would
18 say maybe it should be called the playing on Congress hour
19 where sequestration kicks in. So I am going to give each side
20 10 minutes, because we only have 27 minutes before 8 o'clock to
21 talk about any issue they want to talk about. But they are
22 going to be limited strictly to 10 minutes. So we'll start
23 with defense counsel.

24 MR. SLIFKIN: Shall I go first, your Honor?

25 THE COURT: Yes.

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1 MR. SLIFKIN: Thank you. Let me say something back on
2 standing. I am not going to rehash what's in our papers. The
3 law is very clear in New York set forth in the Second Circuit
4 in the Banque Arabe case, but obviously going back to over a
5 hundred years, that there is no assignment of litigation rights
6 absent an expressed assignment. There is no expressed
7 assignment here.

8 You asked me about equitable subrogation earlier. And
9 the last hearing and I went through the test. But I said this
10 is essentially restricted to the insurance context. Outside
11 the insurance context, there is a test and they simply don't
12 make the elements of the test. We went and did some more
13 research and so I'm relying on other people who are sitting
14 here. But in doing our research, we have found no New York
15 case, no New York case, that applies equitable subrogation
16 outside of the insurance context.

17 We found one case from Nebraska that did that in the
18 1960s, and nothing since then. It would truly be astonishing
19 to blow open the Banque Arabe test based upon that doctrine.
20 We submit it would be unprecedented. And we are talking about
21 court claims here --

22 THE COURT: It wouldn't be unprecedented. It would be
23 unprecedented outside Nebraska.

24 MR. SLIFKIN: That's right.

25 THE COURT: Go ahead.

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1 MR. SLIFKIN: So, why would your Honor want to do
2 that. Is it because of the equities, because there is an
3 equitable aspect to this. And equities are part of the test
4 along with other things.

5 So I want to say a word about the equities. And our
6 view about why is it that these sophisticated entities, this
7 New York based asset manager, this Belgian huge -- largest bank
8 in Belgium I believe, why they didn't do their contract right.
9 Why they didn't do this explicitly. Because it is clear from
10 the documents that they weren't explicit. Well, because they
11 say the result here is absurd. It should not be allowed to
12 stand.

13 The reason they didn't do this explicitly because they
14 didn't think they had these rights. Right. This is not --
15 this was not done before the mortgage market exploded. This
16 was all done when losses had already been incurred. Very
17 significant losses. Why didn't they sign a claim, why didn't
18 they bring a claim. Why are we here with a New York State law
19 claim as opposed to a Section 11 and 12 claim where we wouldn't
20 even be talking about reliance because it isn't an element.

21 The reason is because the statute of limitations
22 elapsed. Why did they allow it to elapse? Because they don't
23 think they had a claim.

24 That brings us back to the evidence with respect to
25 reliance and falsity. They know they have no claim with

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1 respect to compliance with underwriting guidelines, the alleged
2 misstatement there. Because they didn't read it. They knew
3 they didn't rely upon it, they knew they didn't read it. So
4 they knew they didn't have a claim.

5 With respect to falsity, the other data they know
6 there is no evidence of that. They know there is no evidence
7 that the FICO scores are wrong. Or the appraisal are wrong.
8 There is no evidence of it. And that is the reason they didn't
9 bring a claim, and that's the reason they didn't assign a claim
10 because they thought they don't have a claim.

11 I know you told me you didn't want to hear about it,
12 but I will say one word about causation.

13 THE COURT: No, no, that was last time. I'm happy to
14 hear, seriously, anything you want to talk about, but you've
15 got six minutes left.

16 MR. SLIFKIN: Well, I'll try to be very, very brief.
17 This is not, we are not bringing an ordinary garden-variety,
18 well, they didn't disaggregate properly. Dr. Mason, who is
19 their damages expert, and more importantly their causation
20 expert, makes very plain that he does no analysis of these
21 deals and these alleged rep -- misrepresentations. He does an
22 analysis of the entire industry. An analysis not merely of
23 alleged misrepresentations by the entire industry, but also of
24 the practice of the industry in loosening and changing
25 guidelines, even if they are being completely open and honest

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1 about it. He's basically saying the losses here and the
2 problem with the economy is caused by the mortgage industry.

3 That's not good enough. It has to be tied to the
4 specific misrepresentations made by these three defendants in
5 these 52 deals. And to say, well, there were lots of other
6 people involved here, that actually hurts their case.

7 And as I pointed out last time and I'll conclude with
8 this, your Honor, you know, when we actually drill down on what
9 they're now saying their claim is, which is data falsity, the
10 causation opinion actually hurts them because Dr. Mason's
11 opinion is causation was entirely related to underwriting
12 guidelines and what they were and whether they were complied
13 with for the entire industry. He says nothing about losses
14 being caused by data falsity. Thank you, your Honor.

15 THE COURT: Thank you very much. Let me hear finally
16 from plaintiff's counsel.

17 MR. DeLANGE: Thank you, your Honor. We've spent a
18 lot of time arguing reliance and I just want to start with
19 that. And make it clear Exhibit 72, it was provided to the
20 Court along with the undisputed testimony from Mr. Hendrickson,
21 Mr. Albus, and others, establishes that FSAM relied on
22 defendant's representations. They are affirmative
23 representations and also their omissions. Their material
24 omissions of the information that they knew and they kept
25 secret and they didn't provide it to investors.

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1 THE COURT: On the omissions point, your adversary
2 among other things makes the point, which is I think
3 unquestionably true, that a fraud claim cannot be premised on
4 omissions per se, unless there is a duty to speak such as a
5 fiduciary duty which was not present here. So, if you have a
6 statement that is rendered a half truth by omissions, that's
7 another possibility. But a pure omission case would not lie,
8 absent a special duty.

9 MR. DeLANGE: There is two responses to that, your
10 Honor. First, they did speak to the quality of the underlying
11 collateral. They made representations throughout the term
12 sheets, throughout the free writing prospectuses, all the
13 marketing materials were making representations about the
14 quality of the collateral. After all, in a mortgage backed
15 security investment, that's the only thing that matters. Is
16 the borrower going to make his or her principal and interest
17 payments. That's how RMBS Trust is created.

18 Secondly, the law is clear in New York that if you
19 have knowledge, peculiar knowledge with defendants, they have
20 an obligation to disclose that. And here, the loan level
21 information that they had was clearly undisputed, not available
22 to investors. FSAM did not have the opportunity to go into the
23 loan level review and confirm the accuracy of the data and the
24 information and the representations that defendants were
25 making.

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1 THE COURT: All right.

2 MR. DeLANGE: With respect to falsity, again, I've
3 showed several examples. We have similar examples for all 51
4 offerings and I'd reiterate to the Court defendants did not
5 move on falsity. They moved on four issues, falsity was not
6 one of them. Nevertheless, we submitted evidence establishing
7 the falsity of their representations, establishing the material
8 omissions.

9 I want to respond to standing quickly. Defendants
10 argue that the language is not good enough. The language
11 clearly assigns all right, title and interest. The Second
12 Circuit in Banque Arabe held similar language assigning all
13 right, title and interest in a transaction was sufficient.
14 They also stated that transferring all right, title and
15 interest in an asset may not be sufficient but they didn't
16 reach that ruling. Importantly, they looked at the overall
17 commercial purpose. What was the commercial purpose of the
18 transaction in Banque Arabe that supported an assignment of the
19 claims.

20 Here, you have undisputed testimony, these were
21 intercompany transfers. Why would a company transfer assets
22 within its corporate family and lose its rights to assert
23 claims against defendants. Valid claims against defendants
24 here. The language supports it. That this was an assignment.
25 In addition, there is testimony from both sides of the

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1 transaction, testimony from FSAM that clearly the intent was to
2 assign the claims. Testimony from DCL that clearly the intent
3 was to assign the claims. The language supports it. The
4 Court's prior orders have looked at it, and rejected the
5 challenge to standing.

6 (Continued on next page)

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1 MR. DeLANGE: With respect to equitable subrogation,
2 it is interesting that counsel cannot find any case outside of
3 the insurance context. I am sure in the research, counsel also
4 found that there is no case in New York that says you can't.
5 And there is no case in New York that says equitable
6 subrogation is limited to the insurance context only.

7 Here we meet the standards for equitable subrogation.
8 Was the payment compelled or was it made to protect a party's
9 interest? Here we meet both of those. It was compelled
10 pursuant to the transaction documents in the sale of the
11 insurance business to Assured. It was also to protect the
12 interest of the corporation, to protect FSAM, to protect them
13 from the loss in value, I should say the decreased value of
14 these RMBS that they purchased from defendants.

15 With respect to causation, defendants mischaracterize
16 Dr. Mason's report. Causation can be proven both through an
17 expert and through the evidence. And the evidence here, in the
18 context of mortgage-backed securities, again, I will go back to
19 what a mortgage-backed security is, it is the quality of the
20 loans that are within that pool. That's how it's valued, based
21 on the perceived risk of the receipt of principal and interest
22 payments from those loans. If those loans are not originated
23 in accordance with guidelines, if they have misstated
24 appraisals, if they have credit ratings that they don't
25 deserve, the values of those securities is not going to be what

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1 is represented. That evidence will be provided.

2 In addition, Dr. Mason testifies that the violations
3 here, the quality of the underlying collateral caused the
4 decreased value. He then performs a separate analysis, and
5 that separate analysis is, having concluded that the failure to
6 disclose the quality of the collateral had caused a decline in
7 value, is there some other factor that I have to account for?
8 And he does an analysis to determine whether or not the
9 financial crisis was an independent intervening factor that he
10 needs to account for in his analysis. And he runs a robust
11 model, a model that defendants' expert was able to replicate,
12 and he comes to the conclusion that it was not an independent
13 intervening factor.

14 The last point I want to hit is the underwriter deals,
15 where defendants say they are not liable for deals where they
16 served solely as an underwriter. In their moving papers, they
17 dedicated a paragraph to it, with a citation to this Court's
18 opinion on a motion to dismiss in Deutsche Bank. And they said
19 the role of the defendants here was, quote, too attenuated,
20 cited to the Deutsche Bank opinion.

21 In our opposition, we have provided detailed evidence
22 that eviscerates that argument. Their role was not attenuated.
23 Their role was identical. It was the same whether they were
24 the sponsor and the underwriter or if they were the underwriter
25 only, including determining the due diligence, hiring the due

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1 diligence vendors, reviewing the due diligence results, having
2 final authority on whether or not to reject override wave-in
3 loans from the due diligence providers.

4 Having received the opposition, in their reply,
5 defendants changed their arguments, and they said, well, we
6 didn't make a statement. They didn't move on that first of
7 all. Second of all, I am surprised they would make such a
8 representation because the evidence is clear, and it's in
9 Exhibit 72, for each one of the deals, where the defendants
10 serve as underwriter, the representations to FSAM came directly
11 from the defendants. Defendants sent them the term sheets.
12 Defendants sent them the free writing prospectuses. Defendants
13 made representations to FSAM. For each one of those deals,
14 they made the statements. Their role was not attenuated. It
15 was exactly the same as the sponsor deals.

16 THE COURT: Thank you very much.

17 Let me just ask defense counsel one final question. I
18 don't have this case in front of me, but one of the cases on
19 the equitable subrogation issue was Pittsburgh-Westmoreland
20 Coal Co. v. Kerr, 220 N.Y. 137 (1917). Was that an insurance
21 case?

22 MR. SLIFKIN: I will follow my rule and be completely
23 honest with the Court. I have absolutely no idea.

24 THE COURT: From the title it doesn't look like it,
25 but you can't always tell from the title.

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1 MR. SLIFKIN: Well, the issue is, are those tort
2 claims or are they non-tort claims? Here we are talking about
3 tort claims.

4 THE COURT: I understand that. But here is what
5 Justice Chase, a very famous judge in the New York Court of
6 Appeals, said in that case. Equitable subrogation "includes so
7 wide a range of subjects that it has been called the mode which
8 equity adopts to compel the ultimate payment of the debt by one
9 who in justice, equity and good conscience ought to pay." That
10 doesn't exactly sound like a statement that is intended to read
11 justice, equity and good conscience, but only when insurance
12 companies are in play.

13 MR. SLIFKIN: That's correct. But in the 95 years
14 since that case was decided, there has been a great deal of
15 decisions with respect to equitable subrogation, and there has
16 been a very specific articulation of the test put forward by
17 the New York courts. And all we are saying is, yes, that is a
18 broad proposition. There has been worked out a specific
19 jurisprudence in this regard, and the jurisprudence shows a
20 couple of things. One, that there is no New York case using
21 equitable subrogation to transfer tort claims from one party to
22 another, as far as we have seen, and we referred your Honor to
23 the Hamlet of Willow Creek Development Company. Now,
24 admittedly, it's the Second Department, but it is in 2009, only
25 four years ago now, or three years ago, where the Second

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1 Department articulates a clear test, which test is simply not
2 met here, because it was not a debt to an existing liability.
3 It's simply a claim. There is no compulsion here on what DCL
4 did and it is not protecting DCL's interest.

5 THE COURT: Very good. Thanks very much to all
6 counsel. The Court will take the matter under advisement.

7 MR. DeLANGE: Could I raise an issue before you leave?

8 THE COURT: Yes.

9 MR. DeLANGE: At the last hearing, you had mentioned
10 checking our calendars so we can set a trial date.

11 THE COURT: Thank you very much. What did you come up
12 with?

13 MR. DeLANGE: I have not conferred with defense
14 counsel, but with the Court's guidance on no earlier than May
15 and no later than August, any time late May, early June would
16 work for plaintiffs.

17 THE COURT: In a moment of weakness, since we last
18 met, I agreed to try a case beginning June 10 in Fresno,
19 California. That will probably go to the end of June. How
20 long a case do you think this would be?

21 MR. DeLANGE: I think for plaintiffs to put on their
22 case in chief, we estimate about two weeks to two and a half
23 weeks.

24 MR. SLIFKIN: The issue with that is are we going to
25 try all three defendants together or not?

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1 THE COURT: Those are all fair issues. Let me just
2 ask this. We are not going to set a trial date tonight. Does
3 anyone have a problem with trying this case in July?

4 MR. SLIFKIN: I will speak for myself, and I will
5 speak for my colleague. I am scheduled to go on vacation July
6 28 to Africa, and Mr. Earnhardt's wife is scheduled to have a
7 baby a few days prior to that time.

8 THE COURT: I won't order her appearance.

9 MR. SLIFKIN: He wants to stay married to her for some
10 period of time into the future.

11 THE COURT: The first lesson that any husband learns
12 if he wants to stay married is to leave his wife alone.

13 All right. I cannot allow, assuming for the sake of
14 argument that summary judgment is denied, I cannot allow this
15 case to go, in terms of trial, beyond August on the very worst
16 case scenario. So I think we are talking July. I am sorry
17 about that, but it would have to be early July then. But when
18 I issue my opinion in this case, depending how it comes out, if
19 there is going to be a trial, we will convene a conference call
20 setting an exact date.

21 MR. BERGER: Your Honor, the date that Mr. Slifkin
22 gave was the end of July anyway. It was July 28.

23 THE COURT: July 3 is a good day to start it.
24 Very good. Thanks very much.

25 (Adjourned)

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